

# OIG

## Innovation in Supply Chain Management

### The Path is Clear



#### The Business Problem

Organizations increasingly find that they must rely on effective supply chains to successfully compete in the global market and networked economy.

Successful Supply Chain Management requires a change from managing individual functions to integrating activities into key supply chain processes. Supply chain business process integration involves collaborative work between buyers and suppliers, joint product development, common systems and shared information. However, in many companies, the collaboration necessary is a combination of different systems – some manual, some automated – operating under different processes and often owned by different companies.

One of the biggest and most consistent problems this causes in Supply Chain Management is the inability to achieve cost savings, thus adversely affecting profitability.

This is typically caused due to:

- Having poor visibility and lack of understanding into what's being spent and who's doing the spending
- Controlling what's being bought and who's buying it
- Leveraging methods of buying that save costs and increase profits

These issues typically occur due to:

- Lack of standardized Supply Chain Management practices
- Lack of automation (i.e., too many manual processes)
- Too many different systems that do not work together
- Too much time spent finding and fixing mistakes
- Too much time and effort between procurement and payment

## **A Better Way - Innovation is our middle name**

The solutions from OIG increase the accuracy and efficiency of order placement and recognition. We standardize. We streamline. We provide complete automation of the entire Procure-to-Reconcile life cycle. This means a robust catalog management engine, real-time delivery of purchase orders to suppliers, live ship notice and invoice creation, and complete payment and reconciliation capabilities. No hubs. No faxes. No dual-entry.

We combine decades of purchasing experience with an innovative eBusiness solution that allows companies to reduce costs, errors and cycle times throughout the supply chain. OIG provides the electronic closed loop integration needed to maximize the benefits of eBusiness.



### ***Clear Path Commerce***

The OIG solution for enabling fast, easy Procure-to-Reconcile is simple and powerful - and has some distinct features that set it apart from anyone else in the Supply and Demand Chain Automation space.

It is called Clear Path Commerce because the modules built by OIG do not use a central hub for the Procure-to-Reconcile cycle - but instead use advanced technology to enable suppliers to fulfill orders and complete the Invoice – Pay - Reconcile cycle using electronic purchase orders, ship notices, and invoices from any eProcurement engine. It's a completely clear path between the suppliers and any purchasing application - resulting in better visibility and manageability for all parties.

### ***Supplier Direct Connect***

OIG's integration technology enables all transactions to flow without having to log into a multitude of hubs and other buyer owned systems in order to conduct business. OIG solutions allow buyer and supplier to have a direct, interactive, real time relationship without technology getting in the way.

Supplier Direct Connect is a collection of technologies built into OIG solutions that enable a supplier to have a full eBusiness relationship with any buying organization using any eProcurement engine.

## ***OIG Integrate***

OIG Integrate is a platform that allows OIG to quickly, efficiently, and securely integrate with your back-end ERP system without any costly custom code generated for the integration of inbound or outbound feeds. While OIG maintains standard communication protocols for all inbound / outbound communication, with the use of OIG Integrate, we have the capability to transform this standard communication into a format that meets the needs of your back end systems.

## **OIG Solves Real Problems**

OIG enables companies to implement an e-Business strategy, accelerate revenue and achieve bottom-line benefits. The OIG interactive platform reduces costs, errors and cycle times throughout the supply chain and provides the electronic integration needed to maximize the benefits of e-business.

### **Real Supply Chain Management**

Because OIG gives you complete visibility and total understanding into your spending, this allows you to control spending –both in how it’s being spent and who’s spending it. This, in turn, allows you to leverage your spending and provides true cost savings and increased profitability.

### **Supply Chain Compression**

By using a single application, suppliers standardize their transactions and streamline fulfillment across all their customer relationships. OIG also integrates with back-end Order Management systems to automate the entire Purchase Order life cycle. OIG electronically connects buyers and suppliers which accelerate the revenue recognition cycle - purchase order receipt, ship notice creation, invoicing, and payment receipt and reconciliation. It is one thing to standardize and automate the purchasing of goods and services. It is an entirely different proposition to provide companies with complete electronic automation, which significantly accelerates revenue and provides standardization, cost savings and new revenue opportunities.

### **OIG solutions deliver:**

- Spend Visibility & Analysis
- Supply Chain Compression
- Product & Service Price Reductions
- Process Cost Savings
- Rapid Return On Investment

## OIG Product Solutions

### OIG Procure – For Buyers

OIG Procure offers a complete solution for your Purchase Order management process. This robust solution standardizes and automates the Procure – Pay - Reconcile cycle in a single environment.

OIG Procure allows you to manage and control every aspect of your corporate procurement process.

Every aspect is fully configurable to your specific needs. No customization is needed

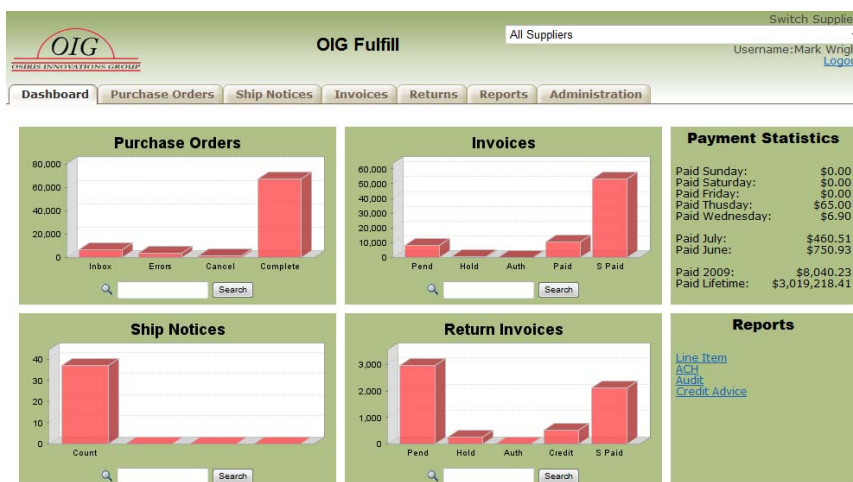
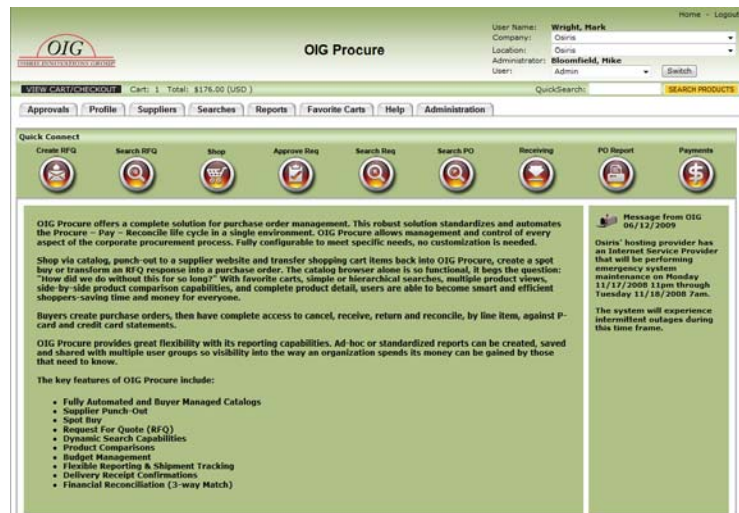
The complete purchase order cycle is contained within OIG Procure. Buyers create Purchase Orders, then have complete access to cancel, receive, return and reconcile, by line item, against P-card and credit card statements.

OIG Procure gives you great flexibility with its reporting capabilities. Ad-hoc or standardized reports can be created, saved and shared with multiple user groups so visibility into the way your organization spends its money can be gained by those that need to know.

### OIG Fulfill- For Suppliers

Offering the only true supplier enablement solution with both speed and agility, OIG arms its Certified Suppliers with the ability to catch and process any incoming electronic purchase order regardless the source. No more “hub” activity, wasting time logging into multiple sites just to receive incoming purchase orders..

OIG Fulfill offers total automation of the entire purchase order lifecycle. Purchase Orders come in, Ship Notices go out, Invoices are generated and Payment is processed, all within one application.



OIG Fulfill integrates into accounting or Point of Sale systems enabling suppliers to be faster and more responsive to Buyer's needs while reducing operating costs. No manual data entry needed. No manually matching purchase orders to invoices. So you can focus on maximizing your business opportunities.

## OIG Catalog – For Buyers and Suppliers

It's all about the shopping experience.

For the Buyer: OIG Catalog provides users with a slick, feature-rich, fully intuitive catalog engine that encourages user adoption. With extensive search functionality, users can choose from thousands of items by description, part number, vendor, or numerous other item attributes. Item descriptions can include photos or other attachments such as MSDS information. OIG Catalog allows for comparison shopping across various suppliers and the creation of Favorite carts, both high-demand features that greatly enhance the shopping experience.



For the Supplier: OIG's Catalog Manager integrates suppliers into a buying organization's e-procurement system. It allows you, the supplier, to efficiently upload and maintain product information. Through the use of standardized templates, catalog creation and updates becomes a simplified process. You can offer better customer service through visuals attached right to the items – photos, drawings, product detail sheets, whatever you want to offer your customer. This provides you with a great mechanism for differentiating your product from other's beyond mere price. OIG's Catalog Manager automates the entire catalog generation process – from importing product data to validation and distribution of catalogs to your buyers, allowing you to spend less time managing product catalogs and more time focusing on meeting your customer's needs.

Whether you're a Buyer or a Supplier, OIG Catalog and Catalog Manage offer complete and dynamic solution for your catalog business. It's about bringing the best product at the best price to the user creating the purchase order.

## OIG Payment – For Buyers and Suppliers

OIG Payment is a PCI compliant card payment processing platform developed by OIG to benefit both buyer and supplier and is CISP certified by VISA for card processing. OIG

Payment is one of a small number of EIPP software platforms to reach this important milestone in credit card security certifications. OIG Payment stands out in three key areas that are important considerations in selecting your payment processing platform.

- OIG Payment maintains level 3 detail for every line item on every purchase order through the entire invoice, payment, and reconciliation cycle.
- OIG Payment is the foundation for automatic reconciliation for both buyers and suppliers.
- OIG Payment is CISP Certified and has been formally audited and approved by VISA to carry the CISP certification assuring all parties that their transactions will be secure and protected to the highest standards published.

OIG Payment is integrated into the OIG Procure and OIG Fulfill applications to provide full access to all payment and reconciliation functions without having to leave the environment. OIG Payment makes it possible to view and manage all transactions from within your management dashboard.

### **Benefits:**

OIG enables companies to effectively implement a powerful eBusiness solution.

With OIG:

- Buyers can automate the Procure – Pay – Reconcile cycle
- Suppliers can automate the entire Purchase Order lifecycle

What does this mean for your company?

- Complete visibility and total understanding into spending
- Increased accuracy and efficiency of order placement and recognition
- Reduced costs, errors and cycle times throughout the supply chain
- Better visibility and manageability for all parties
- Direct, interactive, real-time relationship between Buyers and Suppliers
- Revenue acceleration and an increased bottom-line

### **About OIG**

OIG is a leading provider of intelligent, robust, e-procurement Software-as-a-Service (SaaS) systems. OIG has built a sterling reputation for delivering superior technology in its proprietary, first-to-market supply chain management software suite. OIG is headquartered in Auburn Hills, Michigan, OIG was established in 2005.

### **What's in it for you?**

Buyer:

- Spend Visibility
- Increased Control
- Speed and Accuracy
- Cost Reduction

Supplier:

- Revenue Acceleration
- Improved Margins

